

Resolve Medical Bills

<https://www.resolvemedicalbills.com/job/operations-marketing-associate/>

Operations and Marketing Associate

Description

We are looking for an entrepreneurially minded generalist to join the team in our Hanover, NH office and help take Resolve off the ground. You will work directly with the CEO.

There is no typical day at Resolve. However, responsibilities will generally be split into either Operations or Customer Acquisition – depending on interest areas, skill sets, and company needs. The projects you work on will evolve over time, though you may work on multiple at any given time in either or both areas. Further, given our early stage, there will be a myriad of miscellaneous projects you will be expected to provide analytical support for the team.

We believe that this role is ideal for someone who wants a career in entrepreneurship as you will be heavily involved with all parts of the process of building a company.

Responsibilities

- Negotiating medical bills on behalf of patients: working with our Expert Negotiators to develop negotiations strategies and then executing on those strategies by negotiating with providers and payers.
- Operations Process Improvements – improving upon our existing operations processes to lower the amount of time and effort it takes to negotiate medical bills.
- Marketing execution: anything from running our Google Adwords campaigns, to writing content, to managing social media/SEO, to working with the CEO on building channel partnerships.
- Sales Execution: manage sales pipeline, field inbound calls, and manage follow-ups.

Qualifications

- High degree of flexibility: you'll be wearing a lot of hats and need to tackle a lot of things at the same time
- Demonstrated entrepreneurial drive
- Demonstrated problem solving capability
- Persistence, drive, and an unwillingness to take no for an answer
- Demonstrated success in a high performance setting
- A high degree of buy-in with the company mission – we want people who find fulfillment and satisfaction in the work they do

Job Benefits

Depending on experience. Benefits package includes cash plus a heavy equity incentive

Contacts

Resolve Medical Bills LLC
9 East Wheelock Street
Hanover, NH 03755

Hiring organization

Resolve Advocates Inc.

Employment Type

Full time

Beginning of employment

ASAP

Duration of employment

Permanent

Industry

Healthcare Services, Technology

Job Location

9 East Wheelock Street, 03755,
Hanover, New Hampshire, United
States

Date posted

July 25, 2019

Valid through

December 31, 2019

877-245-4244
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